

# Têch Mahindra

# **VALUE ENGINEERING & VALUE ANALYSIS** IDEA TO INDUSTRIALIZATION

# OFFERINGS

Should costing & Cost out ideas

Teardown & Benchmarking

Best of Benchmarking

Market Analysis

Idea Generation

Conjoint Analysis

Functional cost worth Analysis

Proto development & Testing

VAVE through SCAMPER

Connected World. Connected Experiences.

# **VALUE PROPOSITION**

#### 125+

engineers AVS certified by INVEST (SAVE)

## 125+

IP disclosures, Six sigma certified Black Belts and 100+ Green Belt

#### 15-20%

Product cost reduction of through Customer perceived value analysis

# 8-10 %

Cost rationalization of through commodity analysis & Supplier consolidation strategy

### 15-20 %

Material cost optimization

# 10-15 %

Supply chain cost optimization



# CREDENTIALS

# Global OEM

#### Total Value Management

- 15-18 % Material cost optimization
- -5-8% Product cost reduction of through Customer perceived value analysis
- -5-8 % Supply chain cost optimization,4-6% Cost rationalization of through commodity analysis & Supplier consolidation strategy

#### **European OEM**

#### Should costing & Value Engineering

- Performed Teardown & Benchmarking.
- Delivered Costing analysis for new concepts of all subsystems.
- Done VAVE study for critical & Top cost drivers.
- Provided supplier negotiation support

#### Leading OEM-Design Standards Optimization

#### Benchmarking -Vehicle, System and Component Level

- Standards Extracts, suggestions for India Specific requirements
- Design Optimization
- Material / Process optimization
- DVP Customization recommendation
- Tooling Recommendations
- Indicative cost benefit overview

