

## Tech Mahindra Collaborates with a Telecom Major in their Ariba Spend Management System Implementation Program

The client is a leading south-east Asian telecommunications group offering a wide range of services such as mobile, data and internet services, information communications technology, and pay-television.

Tech Mahindra worked with the client and successfully enabled the Ariba On-demand integrated spend management system.

### Features

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- Services : Enablement and Sourcing Services
- Technology : Ariba S2C suite, SAP PI and SAP ECC 6.0

## Opportunities

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- A decentralized procurement organization with 3 BU's
- About 20000 Suppliers and 3000 Contracts
- Total spend of USD 4 Billion (~75% Direct spend)
- Decentralized sourcing
- Business requirement to achieve formal savings and compliance
- Business requirement for a homogenous view of overall spend

## Benefits

- Improved contract compliance by 80%
- Negotiated savings of 6% on categories like Data Cards, Network Equipment, Excavation Services, Logistics, etc.

## Highlights

- Greater visibility to Supplier Performance, up to 75% Supplier information capturing realized
- Visibility to almost 85% of the spend

## Our Solution

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- Implemented and leveraged an integrated spend management system, i.e. Ariba On-demand (Source, Contracts, Supplier Performance)
- Enabled Ariba solution for the client
- Delivered sourcing services to the client