

# Tech Mahindra Google Cloud Partnership

#### Overview

As a premier GSI partner of Google Cloud with over a 1000 GCP trained resources and over 500 certified professionals, Tech Mahindra customers have leveraged Google Cloud services to fast track their digital transformation journey. Tech Mahindra with Google Cloud has expertise in more than 40 domains including workload migration, GCP Anthos, server less capabilities, data analytics and app modernization, making Google Cloud the fastest growing cloud platform of 2022. Tech Mahindra has a dedicated Google Cloud business unit to accelerate the cloud adoption process for our customers globally, driving key programs like:

data migration initiatives to help migrate data seamlessly to Google Cloud platform (big query), smart analytics, SAP on Google Cloud, cloud native application development, and workplace transformation across multiple industries.

# Benefits

- Over 1000 Trained Resources-Our trained specialists have helped customers accelerate digital transformation with the help of Google Cloud.
- Dedicated Google Cloud Practice-We provide consulting services that include workload migration assessment, managed services, and domain solutions.
- Premier GSI Google Cloud Partner The partnership spans across North America, EMEA and APAC regions, with key focus on Google Cloud, Google Workspace, and Apigee.

We help enterprises achieve key business imperatives as they move forward in their digital transformation journey:



Balancing Growth with Innovation



Enabling Operational Scalability



Providing a Seamless User Experience

## How Do We Help Clients in Their Google Cloud Journey?



200+ professionally certified Google Cloud architects; 1000+ trained engineers on Google Cloud technologies



Investments through Google CoE in India

Full stack services with offerings spanning over 100 Google products

Joint focus areas include Workload migration, Application modernization, DW modernization, SAP on GCP Google Anthos and Google Workspace

### NXT.NOW<sup>™</sup>Advantage



500+ certified Google professionals with 1000+ trained engineers on Google Cloud technologies



Savings on GCP subscription costs by optimizing the cloud infrastructure leveraging proprietary tools and accelerators such as iCOPS, MAC, mPAC and PassportNXT



Rapid TCO reduction by more than 40% while migrating legacy EDW to Google BigQuery



Global SI partnership with Google Cloud; 360-degree strategic partnership with Google Services, joint GTM partnerships, and co-development

#### **Success Stories**

- ▶ 70% of cost saving through the virtual dealership and improved customer experience using customer experience app in GCP for M&M South Africa
- Developed approximately 70 applications natively in GCP in the last 5 years that helped to save up to 50% of employee time
- SAP on GCP implementation and rollout for Tech Mahindra – the first-of-its-kind for professional services organization.





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