



# Platforms: Unleash the Non-Linear

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## Non-Linear Potential

2.5x 89% 30% > 1250+

Revenue Growth for Platform Adopters

Repeat Buy

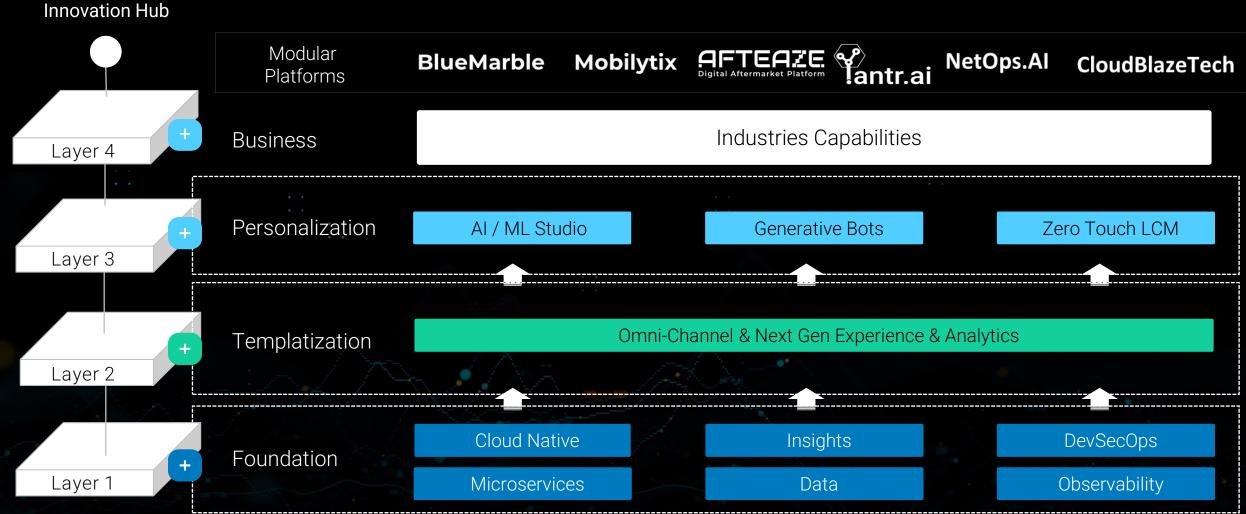
Improved Yield

Privileged Access Rights Robust platform credence



# Platform Strategy

Platform





# Industries Capabilities: 1:N:N

Telco

**BFSI** 

Supply/ Logistics

Healthcare

Retail

Manufacturing

Education

M&E

Monetization Platforms

Digital & Care Platforms

Operations & Security Platforms

Content/Media/ Adv. Platforms

Data & Insights Platforms

Device/Asset Mgmt. Platforms

Supply Chain Platforms

App Modernization Platforms

Hybrid Cloud Platforms

Hyperpersonalizaition

Subscriber as Service

Digital Experience

Sustainability

Generative Al

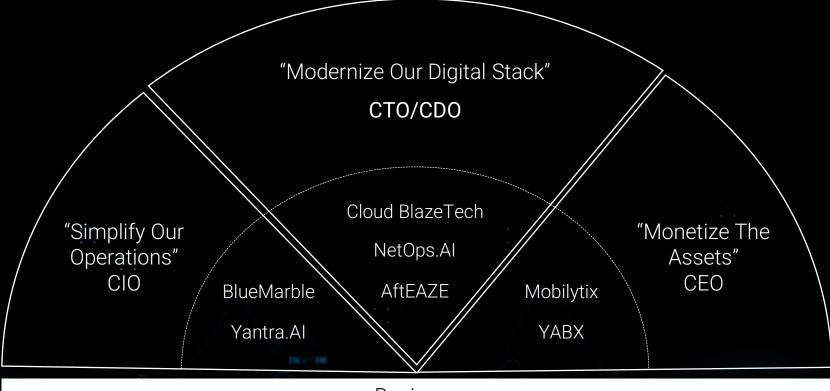
Zero Touch

Sentimental Analysis

Devices & Assets



## **Empower C-Suite**



Platform Innovation Hub Business

Personalization

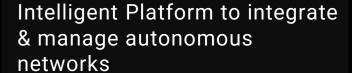
Templatization

Foundation



# Simplify





- >70% faster NW rollout and deployment
- Shift left on 'management cost' towards cognitive. 11% for a German CSP
- 7 Current Customers

## BlueMarble

#### SaaS based BSS

- 45Mil ARR (40% Annual growth)
- 18 live customers
- 20 PoCs underway

### o i.Sustain

#### Intelligent ESG Platform

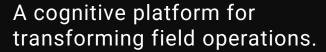
- TAM: \$1.8B
- Smart Data Acquisition, Endto-End ESG data management
- Accelerate the ESG reporting and analytics by 30%



## Modernize







- Launched in Sep '22
- 3 Live Customers
- Opportunity to disrupt \$30Bn spend

#### Cloud BlazeTech

#### Integrated Cloud Platform:

- TAM: \$500B
- 40% faster discovery
- 30% faster migrations
- 30+ Customers





# Aftermarket platform for manufacturing

- >\$300Mn cost eliminated
- 120+ Enterprise Systems
- 30 Countries
- 20 Languages



## Monetize



# Customer Value Management (CVM)

- \$10Bn TAM
- 250Mn consumers impacted
- 30% CAGR
- +12% Peak Incremental Revenue



#### YABX

# Cloud lending and Savings Platform

- \$12 BN TAM
- 50Mn+ Customers Credit Scores
- >\$100Mn Annual loan Disbursal
- >1Mn Unique Customers
- 10X ARR YoY Growth



## Mobiquity

#### **Digital Payment Gateway**

- 80+ Deployments over 50+ Countries
- 150Mn Wallets powered
- \$200BnTransaction Value



# Platforms – The next big thing at Tech M





Cross Industry problems via
Platforms
Deep Technology Partnerships



#### World Class Platform hub

Strengthen Innovation Hub via continuous investment
Run problem solving labs for the 1250+ universe



## Comviva 2.0 at the Core

Launch in April'23 Strengthen business and tech leadership, directing Platform Strategy