



INVESTOR DAY

Panel Discussion

Future of Industries








A key pillar of our strategy ... Business Evolution

Enabled with deep-domain expertise

 CME Telco to TechCo Monetize the Network	 MFG Efficient Mfg to Sustainable Mfg	 BFSI Physical Bank to Secure Meta Bank	 Hi-Tech Product to Product- led ecosystem & services	 HLS Illness Mgt to Patient centric Wellness Mgt
Dominant Industry Leadership	Bn \$ vertical Top 8 out of 10	High growth unit with 3yr CAGR of 14%	Fastest growing vertical at 34%	Specialist in the Provider segment in the USA
15% TCV win growth	6 Large Deals	6 Large Deals	7 Large Deals	8/10 in Pharma 15/20 in Provider
15 New clients	21 New clients	28 New clients	19 New clients	13 New clients

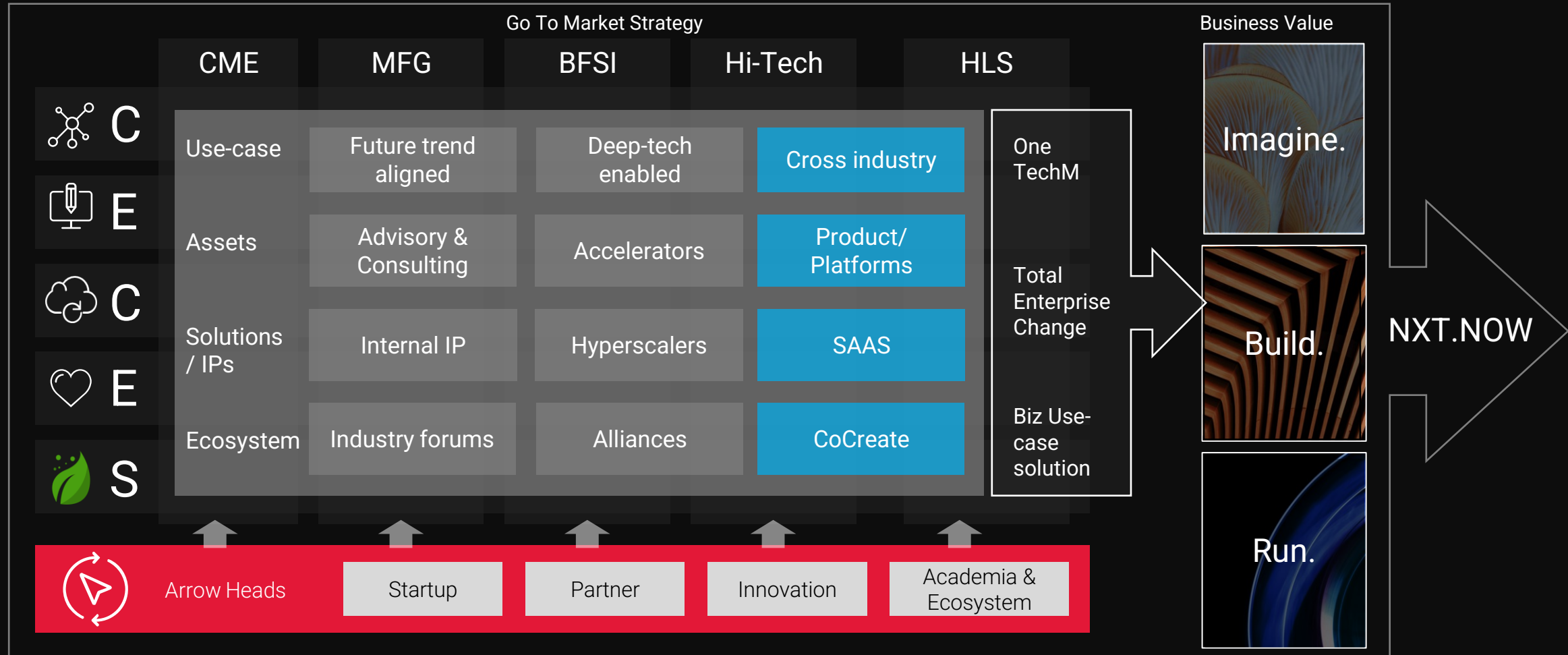
...enabling stakeholders to Rise together

Spearheading the growth momentum through - Connectivity | Engineering | Cloud | Experience | Sustainability

Differentiated offerings in CECE & S		Customer Benefit	Business Transformation
 Industry-first - NetOps.AI and 5G Lab-aaS	C	Speed and 'Always On'	large US based Media house
 Smart & Connected Product and Production	E	Next-gen product dev	US based Telco major
 Verticalized platform with CNE and Advisory	C	Secured, scalable and agile	UK based printing company
 Full-stack design firm - PHYGITAL experience	E	Human-centered	CE based Telco major
 Platform co-innovated with Hyperscalers	S	Sustainable Products	US based CPG major

...executed with a robust Business evolution strategy

With Clients at the core, we differentiate us at the intersection of Industry expertise & Technology solutions



Industry Vertical Panel

CME | MFG | BFSI | Hi-Tech | HLS

CME

Communications Service Provider Business Recognized as Leaders by Gartner 4th Time in a Row

“Tech Mahindra is focusing on a simplified vision and connecting operational value to business value with blueprints and hypercloud providers (HCP) work. It is building a cloudification, automation and orchestration engine.

In Communications, Media & Entertainment Last 12 months we delivered



>11% YoY

CME Revenue Growth



2X

YoY growth in M&E



>50%

Modernization
(Cloud, SaaS,
Engineering, etc.)



15%

Growth in Deal
Closure TCV



\$1.0 BN

5G Revenues –
Proj, FY23



Pqaas



5g IAAS



Comviva



Cloud Engineering



Techco



MFG



Leader in ISG Provider Lens™ in US & Europe



“Major Player” in IDC MarketScape Worldwide
Manufacturing Intelligence Transformation (IX)

In Manufacturing Last 12 months we delivered



12% YoY

YTD Revenue
Growth (CC)



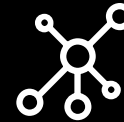
>40%

Digital, Chip to
Cloud revenue



6

of large
deals (FY23)



4X

EV / Electrification
Growth



21 New logos

EV/ Electrification/
I4.0/ ESG

BFSI



Everest Group®

Leader in Temenos Services; Major Contenders & Star Performer



Product Challenger & Contender - Digital Banking

Rising star in Europe life and retirement insurance BPO

In Banking, Financial Services & Insurance

Last 12 months we delivered



16% YoY

YTD Revenue
Growth (CC)



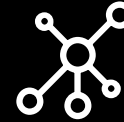
>50%

Modernization
(Cloud, Engg,
Connectivity, CX,
ESG etc.)



20+

Next-gen IPs



6

of Large Deals
(FY23)



28 New logos

FY 23 New Logo

Hi-Tech

TechM joins the Global GSI club for Microsoft - Top 5 GSI's for Microsoft across 1400 suppliers



Ranked leader in Everest Group's 2022 PEAK Matrix Service Provider™ for engineering services (ES) – Software products and Semiconductor

In Hi-tech Last 12 months we delivered



34% YoY

YTD Revenue
Growth (CC)



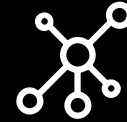
>50%
Revenue

Platform, ISV &
Semicon



19

of new logo,
FY23



360 Degree
Relationship

11 Accounts



7

of Large Deals
(FY23)



HLS

***ISG**

Rated Leader by ISG in “Healthcare Digital Services 2022 - USA - Provider Digital Transformation Services”, “

Rated Innovator in Life Sciences Digital Services 2022-2023”

In Healthcare & Life Sciences Last 12 months we delivered



+850 mn

Lives touched



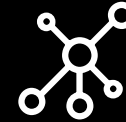
>60%

Modernization
(Cloud, Digital,
Analytics,
Experiences.)



13

of new
logos, FY23



260+

Health Systems,
+800 hospitals



Pharma 10/10
Provider 15/20

Pole position
across HLS

Round 2

Relevance For Telco's



SIMPLIFY

NETWORK BUILD & DEPLOY

NETWORK OPERATE & MAINTAIN

LEGACY SHUTDOWNS



MODERNIZE

NETWORK TRANSFORMATION

NETWORK ON CLOUD

EXPERIENCE MANAGEMENT



MONETIZE

5G FOR ENTERPRISE

IT | OT CONVERGENCE

MARKET PLACE

INDUSTRY SOLUTIONS

Relevance For Manufacturing



EV & ELECTRIFICATION

Platformized Offerings For Design,
Build And Operate

Skateboard,e Inverter,axle,range
Extension Etc

'Over The Air' Offering



FACTORY.NXT

Hyperscalarized Digital Twin &
Thread

5g In Industry 4.0

Supply Chain Diversification
Platform



SUSTAINABILITY

ESG Offerings With Portfolio Co.

ESG Solutions With Tech OEMS

ESG Ecosystem With Partners

Relevance For BFSI



MODERNIZE CORE

Core Migration To Cloud For APAC Bank

Neo-banks As A Focus Segment – 5 New Wins

First Digital-only Bank In India

Policy On Cloud For Global Insurer



DIGITAL CHANNELS

CX Centered Channel Experience

New Digital Channels – Marketplace And Ecosystem Banking

First Indian Bank On Meta

Digital Distribution For Life And P&C Insurers



FOCUSED SUB-VERTICALS

Lending – Personal, Mortgage, Corporate

Wealth – Advisory & Mid/Back-office Transformation

Insurance – Product Engg, Guidewire On Cloud

Relevance For Hi-Tech



USER GENERATED CONTENT

Data Labelling & Translation,
Linguistic & Transcription

Review And Content Judgement
For Machine Training

Trust & Safety



PLATFORM ENGINEERING

Framework & Adapter To Client's
Products / Devsecops, Sre

VLSI Design

Semiconductor Equipments Design
Services

Cognitive Platform Development For
Smart Cities / Iot



AS-A-SERVICE

Cloud Business Process Services

PAAS & SAAS

Cloud Security

EDA As A Service

Relevance For HLS



PHARMA

Accelerated Drug Discovery

Connected Labs & Factories

Clinical Suite



PATIENT

Care On Demand

Experience Design

Personalized Medicine



PROVIDER

EMR, EHR Transformation

Digital Health

Modernize Core Tech

FOCUSED INDUSTRIES

RELEVANT GROWTH SEGMENTS



5G



EV and
electrification



Omnipresent
Banks



Digital
Engineering



Remote Patient
Monitoring