

AUTOSHIFT

SAP S/4HANA Cloud, Solution for Automotive Supplier Industry

SAP Qualified
Partner-Packaged Solution
for the Intelligent Enterprise



Priorities for Automotive Suppliers

Digitization for cost leadership: Transformation of business processes with intelligent automation and intelligent technologies

Changing Product Portfolio: Enable faster decision making on product design with integrated product design to respond to variable customer requirements

Location and Sourcing Strategy Reboot: Capability to have sourcing and supplier relationship management

Customer centricity: New business models are emerging, there is a change in marketing from product specific to brand specific

Operational Excellence: Need flexibility in manufacturing End to end visibility across supply chain

Priorities for Automotive Suppliers



- Industry leading practices-based solution
- Platform set up for future ready business processes
- Intelligent solution supporting adoption of new automation technologies

GET STARTED IN AS LITTLE AS 16 WEEKS*

What is in it

- 150+ Industry Leading Practices
- Tech Mahindra Best Practices based on experience of working with Automotive Supplier Industry
- Available on SAP S/4HANA for Private Cloud and On-Premise Edition

Why it matters

- Increasing cost pressure: This solution will help reduce operating costs by 1-3% by digitizing end to end processes
- Setup foundation for digital transformation
- Reduced working capital with better capability in 'Track and Trace'

Where is it going

- The platform will support end to end extended processes across supply chain
- This will enable application of AI,ML and RPA based use cases specific to Automotive Supplier Industry
- Combined with "RISE with SAP for Automotive" to benefit from Business-Transformation-as-a-Service - Embark on your journey to Intelligent Enterprise



150+
Pre Configured
Processes

100+
Fiori Apps

70-80%
Coverage of
business
Processes for
Automotive
Supplier



- Reduced Cost of Operation
- Out of Box Functionalities
- Modular & Scalable
- Automated with NAD Delivery

- Built on SAP S/4HANA
- Localization for USA, UK & India
- Coverage Across Product Categories
- Next-gen digital processes across supply chain, planning, finance, procurement & logistics
- Product Variant Configuration (MTS & MTO)
- Repetitive Manufacturing for parts

RISE with SAP

- SAP S/4HANA (Public or Private)
- Infrastructure provider of choice
- Business Process Intelligence
- Custom Code Analyzer, SAP Readiness Check, SAP Learning Hub
- SAP Business Network Starter Pack (SAP Ariba, SAP AIN, SAP LBN)
- SAP BTP CPEA Credits

AutoSHIFT Offerings

[BASIC Package]

SAP S/4HANA Core Processes

- Order to Cash
- Procure to Pay
- Inventory/Warehousing
- Plan to Product
- Manufacturing
- Record to Report

*Get Started in as little as 16 weeks**

[EXTENSIVE Package]

BASIC Package +

- **SAP Ariba Starter Pack Implementation**
 - ✓ **2,000 documents.** Support of following documents: PO, PO status, PO confirmation, Advanced Ship Notice, Good Receipt, Invoice, Invoice Status, Remittance Advice
 - ✓ SAP Ariba Starter Pack is included in RISE with SAP Bundle along with implementation
- **SAP Business Technology Credits – SAP iRPA Implementation** covering the RISE with SAP scope for SAP BTP Credits
 - ✓ **20 SAP iRPA** scenarios implementation

*Get started in as little as 16 weeks**

[ULTIMATE Package]

EXTENSIVE Package +

- **Additional SAP S/4HANA Scope -** Advance ATP, PPDS, Plant Maintenance, Treasury Operations
- **SAP Industry Cloud Solutions Implementation**
 - ✓ SAP Self-Billing Cockpit
 - ✓ SAP Intelligent Returnable Packaging

*Get started in as little as 24 weeks**

SAP S/W Licenses/Subscriptions (ACV) – INR 70.35 Lakhs*

[Includes RISE with SAP S/4HANA Cloud, private edition - 40 FUE + SAP Analytics Cloud - 25 Users + SAP Learning Hub - 2 Users]

Implementation Services Starting from INR 96 Lakhs*

* Terms & Conditions apply