

# Engineer Your NXT.NOVV

Engineering Services' Value Proposition Framework

### Accelerate | Invent | Transform

We deliver exponential value to engineering enterprises by collaborating with them across three key tenets, supported by our differentiated capabilities, experience, and investments

# "Art-to-part" engineering heritage



Engineering excellence hubs



Portfolio of accelerators



Group companies & partnerships



Digital technology leadership



Optishore<sup>™</sup> delivery



Operational excellence

# ROBUST PRODUCTS



Engineering superior products and making them ecosystem-ready by fusing elements of connectivity and intelligence

# UBIQUITOUS PLATFORMS



Capitalizing on modern engineering practices and rising data volumes toenable mass-personalization and drive new business models

#### CYBER FACTORIES



Enabling seamless cyber-physical integration for enhanced visibility, predictability, and productivity across factory operations

### Expertise across 9 key engineering domains

Aerospace | Automotive | Discrete Industrial & Manufacturing | Energy & Utilities | Healthcare | ISV & Internet | Smart Cities | Telecom | Transportation

Tech Mahindra's Engineering services are on a mission to Engineer your NXT.NOW Our core value proposition to customers is aligned to the enterprise's key asks - **Maximize the Existing** (driving efficiency and best practices in existing engineering programs and processes), **Develop the Next** (building differentiated products and services for the future), **Ace the Change** (adapt, adopt and become adept at this dynamic change in the market). We at Tech Mahindra offer expertise which matters. With an ideal blend of talent, technology, business acumen, and domain expertise to collaborate with enterprises on their ENGINEERING JOURNEY.

To address this emerging dynamic that would drive successful collaboration with customers, we began work on a strategy to address the key expectations of the enterprises – **Accelerate** (accelerating outcomes from existing engineering initiatives and investments of customers by applying levers of efficiency, rigor, and productivity), **Invent** (partnering with customers in bringing new engineering products and intellectual property (IP) to the market to create competitive advantage and differentiation) and **Transform** (driving transformation in enterprise business models in alignment with dynamic market requirements, while traversing toward a sustainable future). We call this approach as **Engineer your NXT.NOW** and we deliver exponential value to engineering enterprises by collaborating with them across three key tenets: Robust products, Ubiquitous platforms, Cyber factories.

## Our engineering offerings are supported by our differentiated capabilities, experience, and investments that make us your engineering partner of choice

#### ART-TO-PART ENGINEERING HERITAGE

Collaboratively solving our clients' engineering challenges by providing services from engineering consulting to product sustenance and aftermarket support.

#### PORTFOLIO OF ACCELERATORS

50+ technology platforms & solutions along with 25+ independently developed tools and frameworks helping clients achieve faster time-to-market and incremental innovation.

#### OPTISHORE™ DELIVERY

Providing our clients with proximity & flexibility to select the optimal delivery mix of onsite, off-site, nearshore, and offshore locations as per their requirements.

#### **ENGINEERING EXCELLENCE HUBS**

50+ state-of-the art engineering centers that have helped clients realize savings to the tune of \$1 billion by decreasing capex requirements and promoting efficient resource utilization.

#### DIGITAL TECHNOLOGY LEADERSHIP

Credible investments across exponential technologies, modern engineering methodologies, and industrial themes to attain unmatched expertise.

#### **GROUP COMPANIES & PARTNERSHIPS**

Augmented capabilities via 6+ group companies and several partnerships for well-rounded engineering offerings.

#### **OPERATIONAL EXCELLENCE**

Proven expertise in offering quality and efficient delivery to our engineering clients with quality effectiveness, productivity enhancement measures, robust governance, dynamic engagement models, and knowledge management initiatives.

As we help our clients attain engineering superiority, we are also helping them traverse the path toward responsible engineering aimed at elevating the sustainability, smartness, and safety & security in the world.

### **About Tech Mahindra Engineering**

Tech Mahindra's Integrated Engineering Services (IES) delivers solutions enabling "Digital Engineering Enterprise" across aerospace and defense, automotive, industrial, telecom, healthcare, energy & utilities and ISVs. With 50+ exclusive global engineering centers supporting new program launches and 350+ active global customers, Tech Mahindra IES is an established leader for Engineering Services in the industry.

Tech Mahindra delivers exponential value to engineering enterprises by collaborating with them across three key tenets: **robust products, ubiquitous platforms and cyber factories**. The vision for Tech Mahindra engineering is founded on the new digital economy considering emerging market trends like digital engineering, intelligent workplaces, adoption of tele-everything, end-to-end connected and immersive approach covering smart manufacturing and the need for an overall resilient business framework.

We call this approach of **accelerating** outcomes, **inventing** better products and **transforming** businesses into digital as - Engineer Your NXT.NOW<sup>TM</sup>

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