



“Tech Mahindra’s combination of consulting and technology services with its industrial background and expertise help position it as a Leader among providers of direct procurement enablement and modernization services.”

Bruce Guptill

Tech Mahindra

Overview

Tech Mahindra is headquartered in Pune, India. It has more than 150,600 employees across 130 offices in 90 countries. In FY23, the company generated \$6.6 billion in revenue, with IT Services as its largest segment. Tech Mahindra’s approach to direct procurement enablement and modernization bridges strategic and operational redesign and managed procurement services with its own cloud-based solutions and those of partners. The company reports having over 3,500 person-years of experience in procurement digital transformation and has transformed more than 150 procurement organizations to date.

Strengths

Managed services depth with AI: Tech Mahindra’s managed services streamline direct sourcing with features such as supplier vetting, contract handling, process improvement, global sourcing, category and spend management, risk mitigation and sustainable procurement. Many of these services leverage Tech Mahindra’s proprietary AI development resources, its TACTiX cognitive computing platform, UNO RPA platform and SeeR business process and data analytics platform.

Supply chain expertise: Tech Mahindra’s direct procurement enablement capabilities are complemented by its comprehensive Digital Supply Chain offerings. These include technology, tools, experiences, methodology

and managed services. This comprehensive suite encompasses real-time visibility and interactions, benchmarking and maturity assessments. It also works seamlessly with the company’s product lifecycle management services, Manufacturing Execution Systems (MES) offerings and Enterprise Asset Management (EAM) offerings.

Procurement platform partnerships: Tech Mahindra does not offer its own proprietary cloud-based procurement platform. Instead, it leverages its expertise to implement and optimize various leading cloud-based procurement platforms for its clients. Its key solution and platform partners include Coupa, GEP, Ivalua, JAGGAER, Tradeshift and SAP Ariba.

Caution

Tech Mahindra’s engineering team executes direct sourcing engagements and its Digital Procurement Competency Practice is responsible for procurement operations modernization, strategic procurement and category management. Clients should remain vigilant about the potential for miscommunication and its adverse effects.