

Trade Finance

Reshape Trade Finance using Automation and Smart Contracts

Challenges in Current Trade Finance Operations

<p>01</p> <p>Manual</p> <p>Multiple Touchpoints Processing Delays Errors Prone</p>	<p>02</p> <p>Siloed Data</p> <p>Reconciliation Issues Contract Ambiguities Incoherent Data</p>	<p>03</p> <p>Time Consuming</p> <p>Documentation and Processing No Standardization Manual Dependencies</p>	<p>04</p> <p>Legacy Systems</p> <p>Limited Interoperability Disparate Processes Siloed Applications</p>
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The Opportunities and Solution

<p>1.5 Tn Trade Finance gap, 40% from APAC</p>	<p>80% Trade on Open Accounts</p>	<p>20 % Cost advantage over documentary model</p>	<p>11.25 Bn Growth during 2020-2024</p>
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Benefits

Reduce Cycle Time by 25 %

- Transaction level privacy and full control and management of data
- Automation and digitization reduces manual dependencies and duration
- Create, manage, and automate complex, multi-party trade finance orchestrations
- Access multiple trade finance solutions and modules
- Capture and analyse structured, granular data for use with AI and BA applications
- Seamless connectivity via a single integration with trade systems, B2B networks, and ERPs

Product Features

<p>Customizable and flexible workflows, and business logic</p>	<p>Option to access with ERP embedded App</p>	<p>Automated data matching</p>	<p>Open Standards – not based on TSU and SWIFT data standards</p>
<p>Compliance and real time Audit Visibility across global systems</p>	<p>Granular data can be used by AI and BA to gain insights</p>	<p>Immediate or deferred payments based on requirements</p>	

Tech Mahindra becomes first Indian Corporate to leverage the Marco Polo Network, supported by DBS as its leading trade bank