Trade Finance
Reshape Trade Finance using Automation and Smart Contracts

Challenges in Current Trade Finance Operations

01 Manual
- Multiple Touchpoints
- Processing Delays
- Errors Prone

02 Siloed Data
- Reconciliation Issues
- Contract Ambiguities
- Incoherent Data

03 Time Consuming
- Documentation and Processing
- No Standardization
- Manual Dependencies

04 Legacy Systems
- Limited Interoperability
- Disparate Processes
- Siloed Applications

The Opportunities and Solution

1.5 Tn
Trade Finance gap, 40% from APAC

80%
Trade on Open Accounts

20%
Cost advantage over documentary model

11.25 Bn
Growth during 2020-2024

Benefits

- Transaction level privacy and full control and management of data
- Automation and digitization reduces manual dependencies and duration
- Create, manage, and automate complex, multi-party trade finance orchestrations
- Access multiple trade finance solutions and modules
- Seamless connectivity via a single integration with trade systems, B2B networks, and ERPs
- Capture and analyse structured, granular data for use with AI and BA applications

Product Features

- Customizable and flexible workflows, and business logic
- Option to access with ERP embedded App
- Automated data matching
- Open Standards – not based on TSU and SWIFT data standards
- Compliance and real time Audit Visibility across global systems
- Granular data can be used by AI and BA to gain insights
- Immediate or deferred payments based on requirements

Tech Mahindra becomes first Indian Corporate to leverage the Marco Polo Network, supported by DBS as its leading trade bank