Tech Mahindra

UNLOCKING CLOUD.NXt

Connected World.
Connected Experiences.

ENABLING THE FUTURE ON THE CLOUD

As companies continue to adopt the Cloud, a reliance on traditional IT systems and applications still exists, leading to a complex mix of hybrid technologies – one in which multiple technologies stacks co-exist.

This results in multiple challenges for enterprises in completely leveraging the Cloud for business growth:

- According to Gartner, almost **90% of Cloud Migrations are delayed or fail** due to insufficient planning and understanding of the process

- **Integrating Cloud with existing legacy systems** is a major challenge according to 62% of respondents of a report published by VMware and MIT Technology review

- **More than 80% CIOs say lack of in-house Cloud skills has resulted in delays** in Cloud projects as per Gartner research

- Enterprises are not doing enough to completely leverage their Cloud spends with **one third of Cloud spend getting wasted** according to Rightscale's State of the Cloud report

- According to McAfee, the **average organization experiences 12.2 compromised account threats in the cloud per month**, as more workloads and data are moved to the cloud

Analysts agree that enterprises that are unable to make a successful transition to Cloud First, Cloud-Native approach, are unlikely to survive the next wave of technology disruption.

At Tech Mahindra, our answer to managing these waves of technology disruptions, while enabling non-linear growth is **Cloud.Nxt.**

UNLOCKING THE CLOUD
CLOUD.NXt

By combining a comprehensive suite of cloud offerings across the Cloud lifecycle, we are able to provide our clients a unique transformational solution that is aligned to their business goals. Our 4 Big Bets are key to a holistic, transformative Cloud approach:

ACCELERATED CLOUD MIGRATION: Tech Mahindra enables factory model implementation for repeatable, predictable and secure Migrations. We leverage our proven Migration & Assessment Framework, Cookbooks for Automation, Agile-based Migration Methodology along with our proprietary tools and industry expertise to enable seamless migrations to Cloud.

We have migrated 6000+ applications to AWS, Azure, Google, Softlayer and private clouds for several enterprises

Migrated **1000+** applications to Cloud for various businesses of the conglomerate & generated ~30% cost savings for a **leading American Healthcare Company**

REAL-TIME INSIGHTS WITH DATA AND ANALYTICS IN CLOUD: Tech Mahindra enables a holistic view of critical enterprise data, going beyond attributes to provide real-time actionable insights. **We provide end-to-end cloud analytics capabilities encompassing solution architecture and consulting, platform design, implementation, support and cost optimization**

Tech Mahindra helped a leading Telco major in UK migrate their BI process on Cloud with a Multi cloud platform modernization & Integration of On-prem and cloud data sources.

INTELLIGENT CLOUD OPERATIONS POWERED BY AI & ANALYTICS: Tech Mahindra ensures proper cloud governance & seamlessly manages highly available and persistent cloud environments with optimized resource utilization, resulting in low Cloud spends. **We have helped clients save upto 30%-40% of Cloud spends, while improving productivity & efficiency by 20-30%, with our AI enabled Operations Analytics.**

macmillan learning

TechM managed **2000+** cloud Instances while optimizing cloud spend with our accelerators :**~50%** Cost benefits over 30 years through our value add initiatives

ENABLING CLOUD NATIVE APPLICATIONS: Tech Mahindra helps reinvent enterprise application portfolios making use of emerging technology to enable current and future business needs. Leveraging our strong blend of domain specific and business reengineering skills, **we have built several verticalized solutions that leverage AI, IOT, Blockchain etc. on various cloud platforms, enabling a foundational technology architecture for scalability and agility.**

Telia Company

TechM helped Telia modernize their CIM platform from monolithic to microservice for flexibility and scalability by migrating to cloud and provides 24*7 cloud operations support.

THE TECH MAHINDRA ADVANTAGE

Tech Mahindra's Cloud offerings can help enterprise unlock opportunities and accelerate their growth with a full spectrum of enterprise cloud services powered by our proven accelerators, frameworks and solutions.

Our rich Systems Integrator and Business Re-engineering heritage enables us to design and execute complex Cloud projects

We have over 4,000 cloud professionals with 85% certified in various Cloud technologies

We are an Advanced Consulting Partner & MSP for AWS, Gold partner for Microsoft Azure, & Premier partner for Google Cloud

We have over 40 domain specific and industry-focused cloud solutions that help our clients accelerate their business growth

360 degree approach to Cloud services powered by in-house developed accelerators, frameworks and strong ecosystem of technology partners

OUR ACCELERATORS

mPAC™
HYBRID MULTI-CLOUD PLATFORM

MAC
MIGRATION ACCELERATOR FRAMEWORK

iCOPS
INTELLIGENT CLOUD SUBSCRIPTION & OPERATIONS SERVICES

TACTiX
AI OPS TOOL

FixStream meridian
AI OPS ANALYTICS – VISUALIZATION, RCA, PREDICTIVE

Blue Marble
Tech Mahindra Business Services Integration Platform
MICROSERVICES ACCELERATION FRAMEWORK

ADOPT
AGILE DEVOPS PLATFORM

Passport NxT
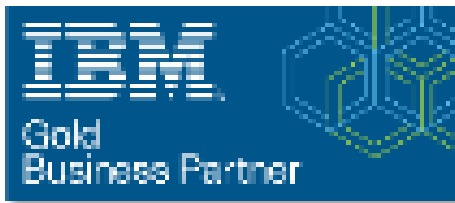BUSINESS VALUE FRAMEWORK – 12 FACTOR MAPPING

GAiA
OPEN SOURCE AI PLATFORM

WE CONTINUE TO BE RECOGNISED BY THE MARKET

- "LEADERS" in Public Cloud Transformation in ISG Provider Lens study 2019- "Cloud Transformation/ Operation Services & XaaS for Pan America

- "LEADERS" in the Cloud-Enable SaaS Workspaces Archetype in ISG Provider Lens - Digital Workplace of the Future Archetype Study 2019

- "MAJOR CONTENDERS" in Everest Cloud Enablement Services PEAK Matrix™ Assessment 2019

- "INNOVATOR" for Hybrid Enterprise Cloud Services 2018 in Avasant Hybrid Enterprise Cloud Services 2018 RadarView

- "CONTENDERS" in IDC MarketScape: Worldwide Cloud Professional Services 2018 Vendor Assessment

MAJOR PARTNERSHIPS

aws partner network

Advanced
Consulting
Partner

MSP Partner
Migration Competency
Channel Partner

Microsoft Azure

Google Cloud
Partner

IBM
Gold
Business Partner

ORACLE' **Platinum Partner**
Cloud Standard

CONNECTED INNOVATION WITH PARTNERS ON NEXT-GEN TECHNOLOGIES

MACHINE LEARNING | ROBOTICS | MOBILITY | AR/VR | IOT | DESIGN THINKING | CO-INNOVATION | ACADEMIA CONNECT | RAPID PROTOTYPING

MAKERS LAB
AN i5 INITIATIVE

▶ 5 IP's | 9 Makers Labs | 6 Countries

Tech Mahindra