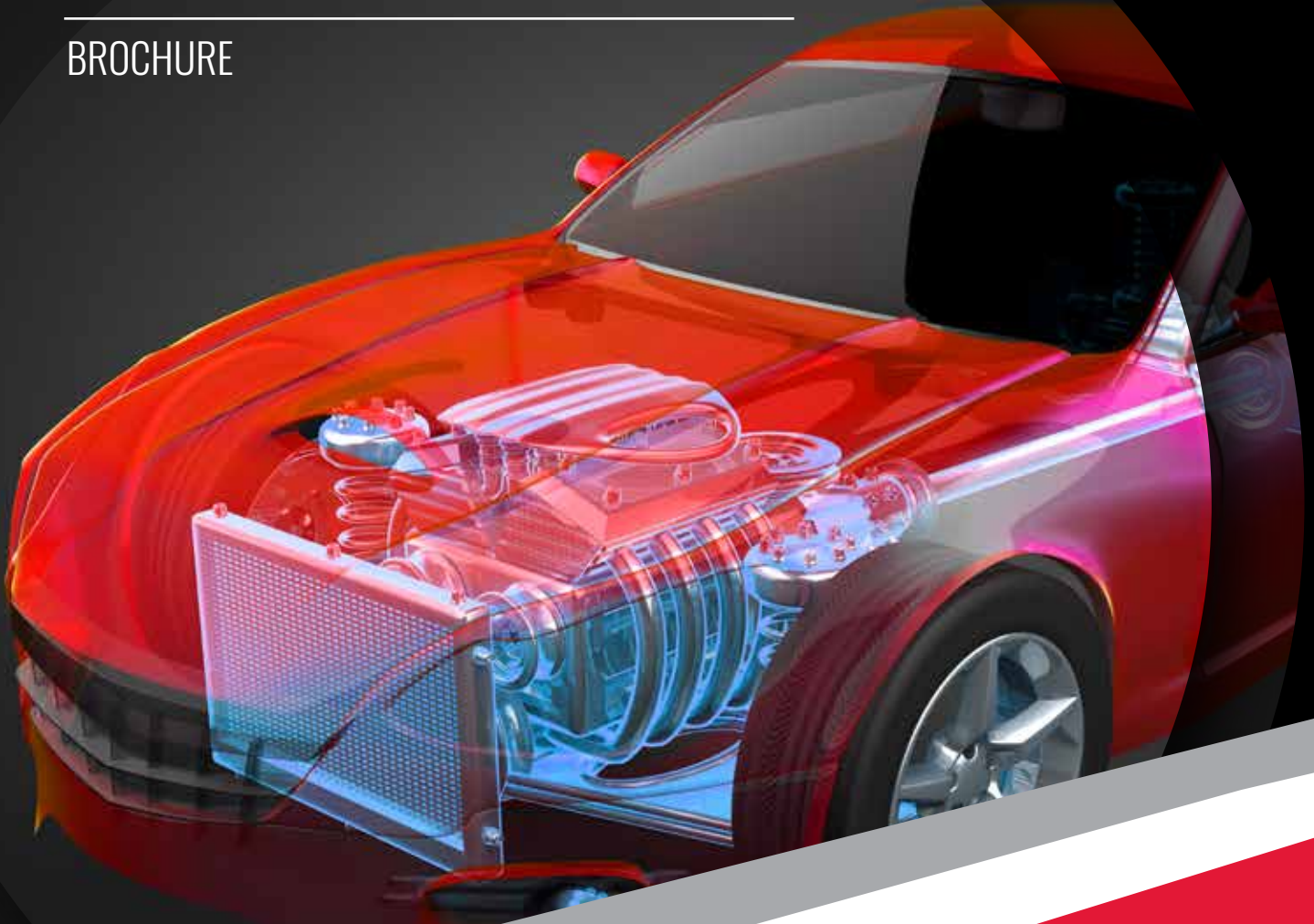Tech
Mahindra

Auto SHIFT

SAP S/4HANA Industry Solution
for Automotive Supplier Industry

BROCHURE

Connected World.
Connected Experiences.

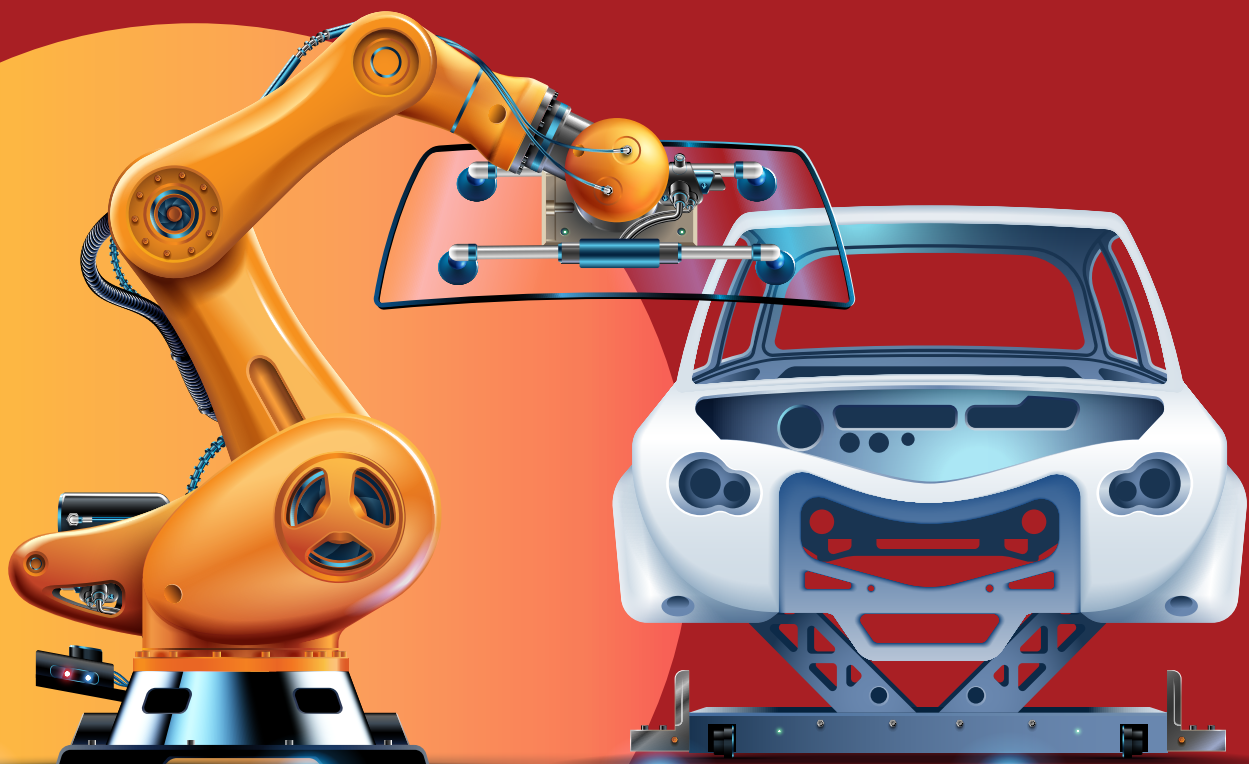# Priorities for Automotive Supplier Industry

Digitization for cost leadership : Transformation of business processes with intelligent automation and intelligent technologies

Changing Product Portfolio : Enable faster decision making on product design with integrated product design to respond to variable customer requirements

Location and Sourcing Strategy Reboot : Capability to have sourcing and supplier relationship management

Customer centricity : New business models are emerging , there is a change in marketing from product specific to brand specific

Operational Excellence : Need flexibility in manufacturing End to end visibility across supply chain

Tech Mahindra brings Auto shift for automotive supplier industry

- Industry best practices based solution
- Platform set up for future ready business processes
- Intelligent solution supporting adoption of new automation technologies

What is in it

- 150+ SAP Best Practice Processes
- Tech Mahindra Best Practices based on experience of working with Automotive Supplier Industry
- Available on SAP S/4HANA for Private Cloud and On Premise Edition

Why it matters

- **Increasing cost pressure:** This solution will help reduce operating costs by 1-3% by digitizing end to end processes
- Setup foundation for digital transformation
- Reduced working capital with better capability in 'Track and Trace'

Where is it going

- The platform will support end to end extended processes across supply chain
- This will enable application of AI,ML and RPA based use cases specific to Automotive Supplier Industry

SAP Best Practices+ Tech Mahindra Process Extensions

150+
Pre Configured Processes

100+
Flori Apps

70-80%
Coverage of business Processes for Automotive Suppliers

AutoSHIFT

- Reduced Cost of Operation
- Out of Box Functionalities
- Modular & Scalable
- Automated with NAD Delivery

- Built on SAP S4HANA 1909
- Localization for USA, UK & India
- Coverage Across Product Categories
- Next gen digital processes across supply chain, planning, finance, procurement and logistics
- Product Variant Configuration (MTS and MTO)
- Repetitive Manufacturing for parts
- Product Variant Configuration (MTS and MTO)

AutoSHIFT

Intelligent ERP Solution for Automotive Supplier Industries

SAP® Qualified
Partner-Packaged Solution

- AI & ML Based Standard Use Cases
- Ready to integrate for Extended Business Processes
- Demand Driven MRP
- RPA/RDA
- Flori Applications Embedded Analytics
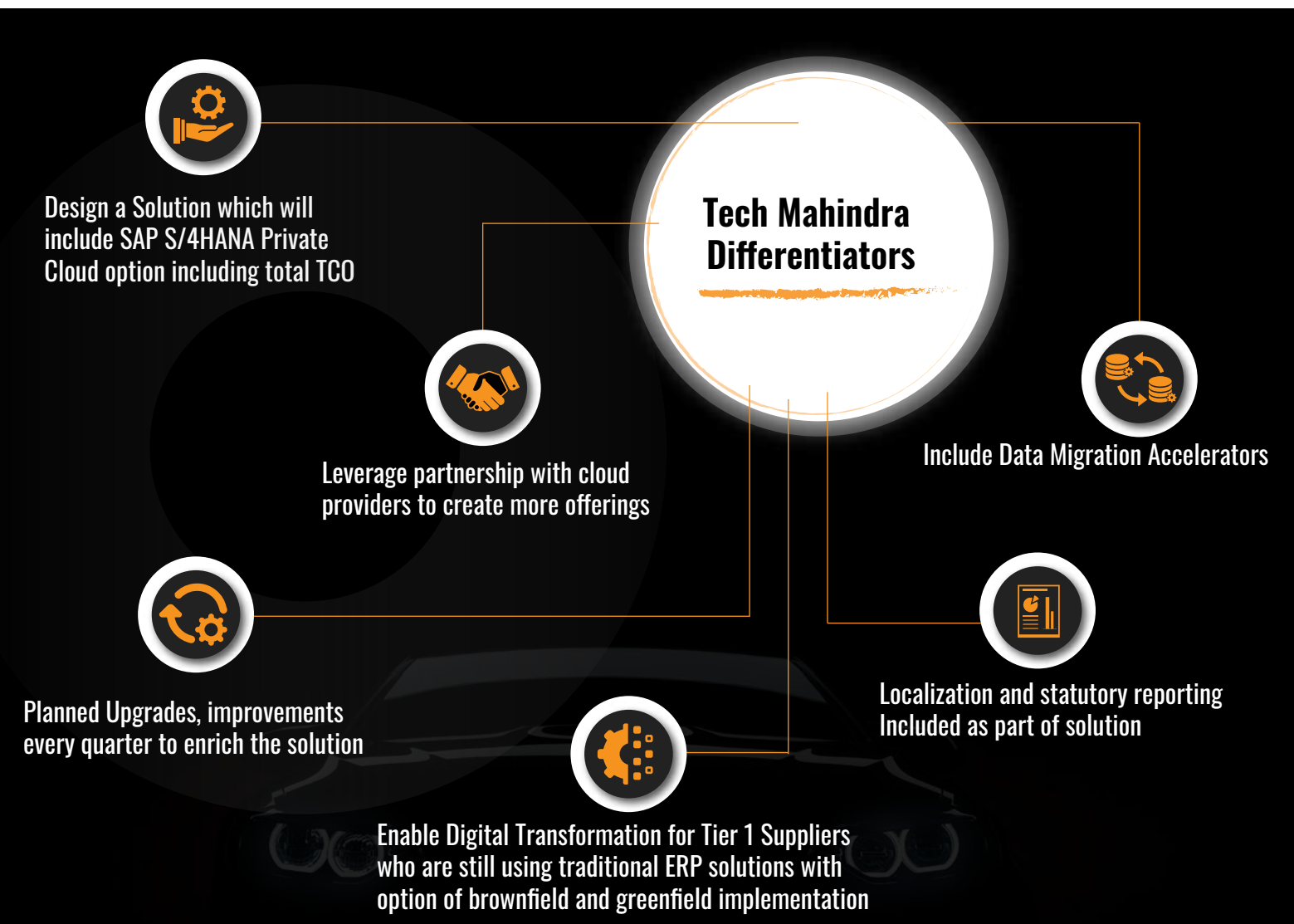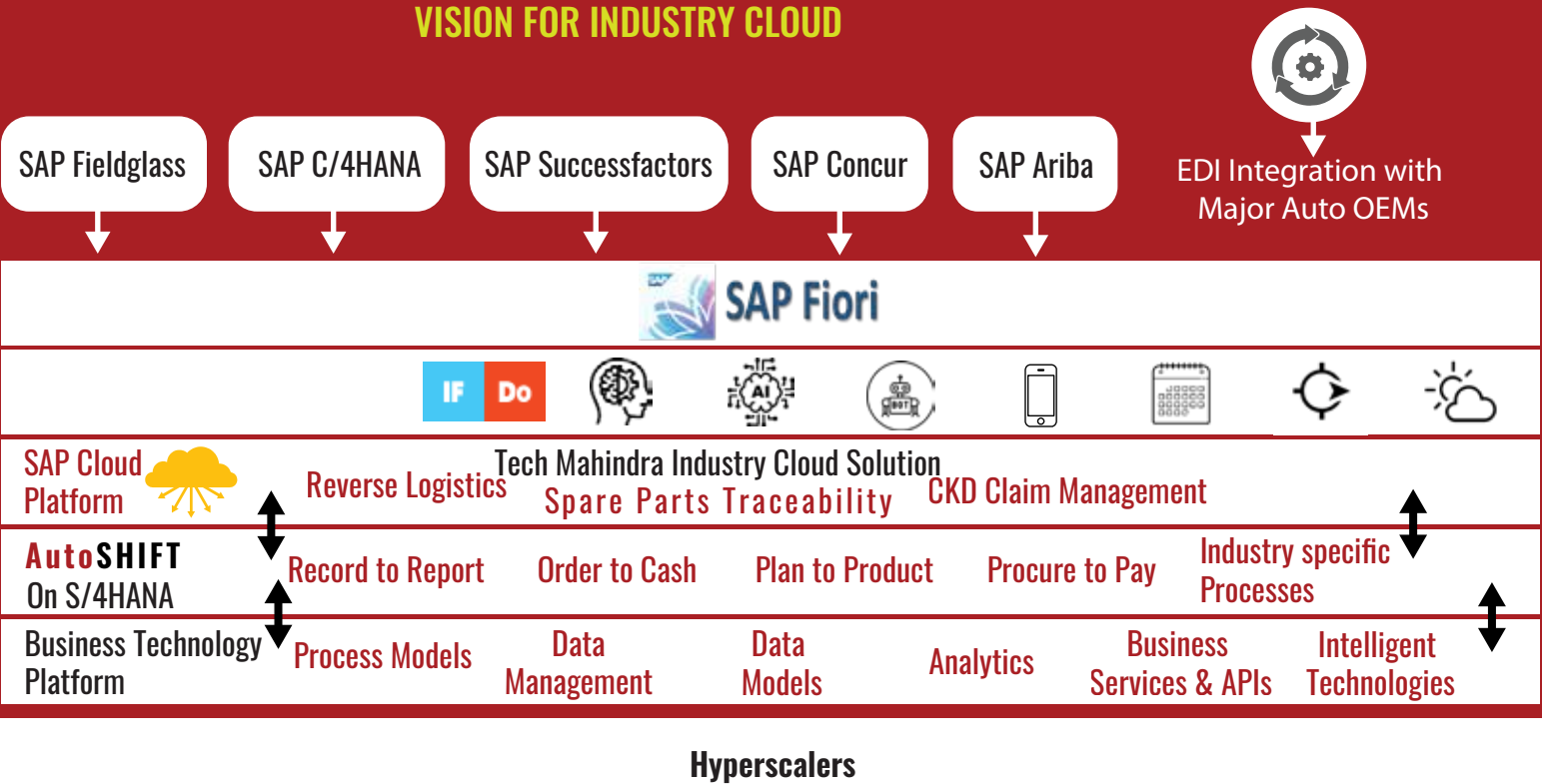- EDI Integrations for Major OEMs

Enabled by Technology

SAP S/4 HANA   SAP Cloud Platform   **+ All Hyperscalers**

SAP & Tech Mahindra's Industry Best Practices

Reference Architecture for AutoSHIFT

VISION FOR INDUSTRY CLOUD

SAP Fieldglass	SAP C/4HANA	SAP Successfactors	SAP Concur	SAP Ariba

EDI Integration with Major Auto OEMs

SAP Fiori

Tech Mahindra Industry Cloud Solution

SAP Cloud Platform	Reverse Logistics	Spare Parts Traceability	CKD Claim Management	
AutoSHIFT On S/4HANA	Record to Report	Order to Cash	Plan to Product	Procure to Pay	Industry specific Processes
Business Technology Platform	Process Models	Data Management	Data Models	Analytics	Business Services & APIs	Intelligent Technologies

Hyperscalers

Tech Mahindra Differentiators

Design a Solution which will include SAP S/4HANA Private Cloud option including total TCO

Leverage partnership with cloud providers to create more offerings

Include Data Migration Accelerators

Planned Upgrades, improvements every quarter to enrich the solution

Enable Digital Transformation for Tier 1 Suppliers who are still using traditional ERP solutions with option of brownfield and greenfield implementation

Localization and statutory reporting Included as part of solution

Tech Mahindra

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