

**Tech
Mahindra**

Tech Mahindra M&A

#UnlockExperiences

AD
ANALYST DAY

M&A – The Journey so Far

★ PORTFOLIO
ENHANCEMENT

comviva

DION
POWERING FINANCIAL SOLUTIONS

HUTCHISON
GLOBAL SERVICES

HCi group
A Smarter Approach to Healthcare IT

LCC

Target

pininfarina

★ DIGITAL

BID

FixStream
Powerful Insights with Every Click.

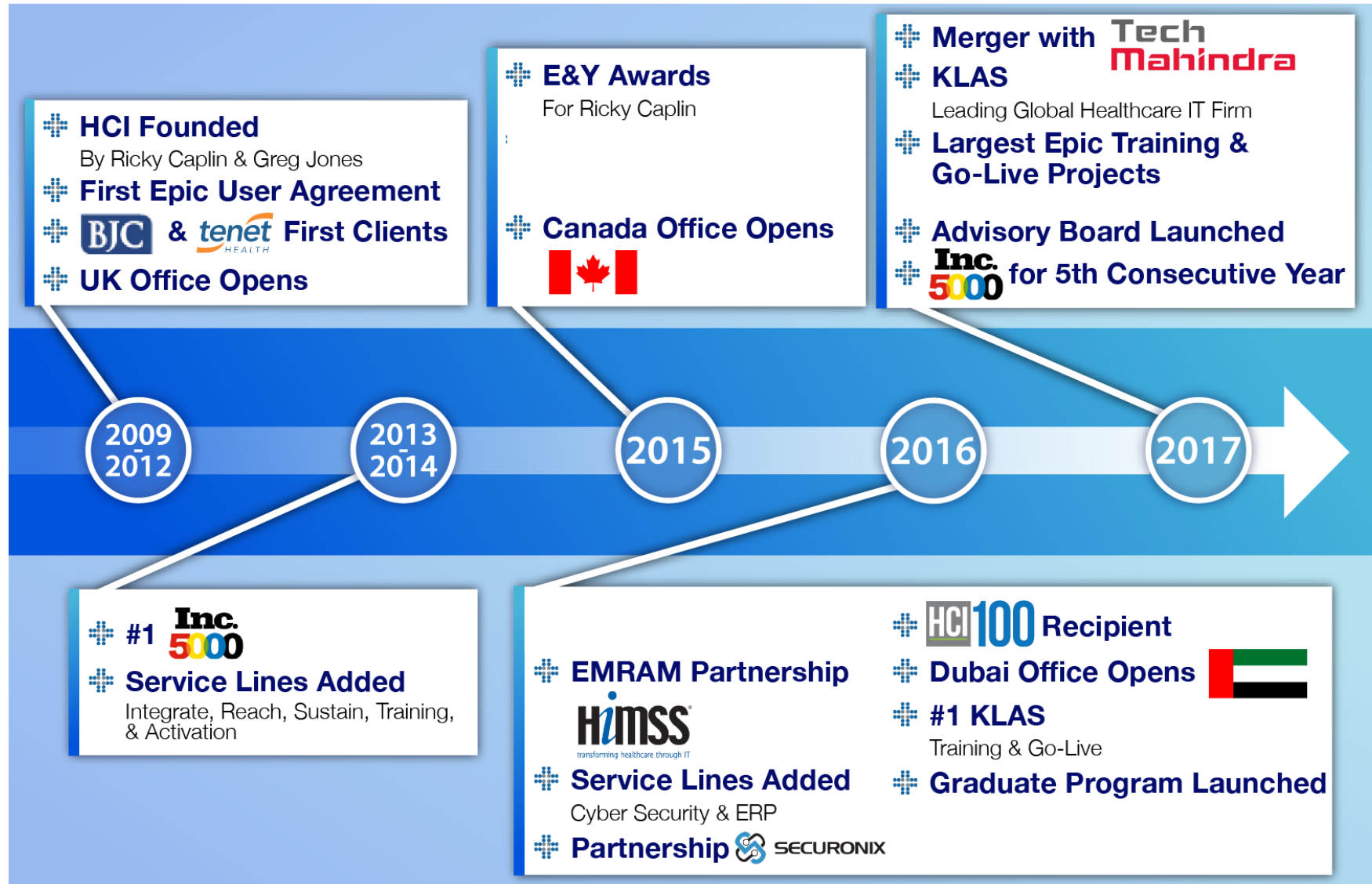
★ ACCESS TO CUSTOMER
OR GEOGRAPHY

Complex IT

Satyam

★ TRANSFORMATIVE

The HCI Story



KLAS #1 Healthcare IT Consulting Firm in the World



Strategy

- ✦ Continue to be the global leader in EHR consulting
- ✦ Focus on HCI/Tech Mahindra synergy deals
 - ✦ Just closed first deal in our synergy pipeline: interoperability platform with a top 20 health system
- ✦ Long term strategy: help health systems reinvent
 - ✦ Leapfrog conversation with global leaders (healthcare has lagged in the digital space)

A Disruptive Time In Healthcare

- ✦ Do more with less: hospitals must decrease operating expenses
 - ✦ HCI/Tech Mahindra synergy services provide solutions to this dilemma (infrastructure, robotics, automation, application managed services, etc.)
- ✦ Payors are becoming providers, and providers are becoming payors
- ✦ Cybersecurity continues to be a huge area of growth
- ✦ Population health: reimbursement models are changing to focus on patient engagement and preventive healthcare
- ✦ Mergers and acquisitions are becoming more prevalent

Core Banking & Wealth Disruption



Flexible & Seamless Core



Personalized Support



Next generation digital tech



Faster & Cheaper



Excel In Experience



Reinvent Core



Business Models

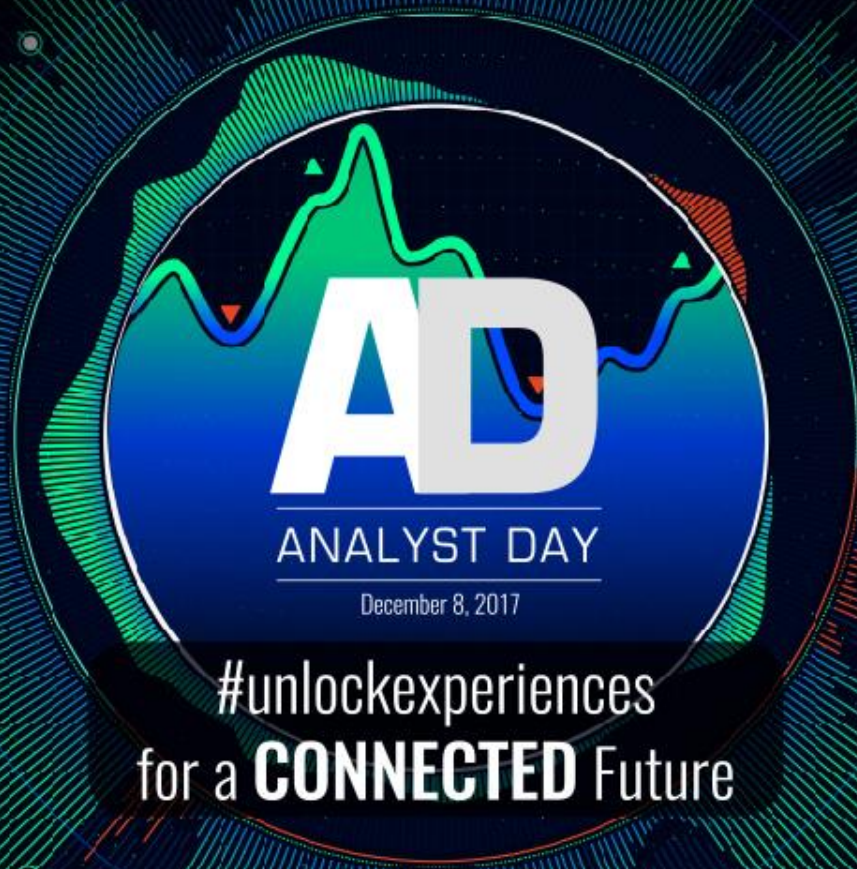


THANK YOU

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for a **CONNECTED** Future

Connected World.
Connected Experiences.