



Synergize & Simplify

#COMETOGETHER

Portfolio Synergy as Growth Enabler

Vivek Agarwal



Synergy Growth



Revenue

2.5X



Pipeline

4X



TCV Wins

4X

Our Acquisition Strategy

Capabilities

Enhancing and
Complementing
Capabilities

Synergy

Creating Customer
Access Growth
opportunities

Integration

Seamless
organization

Capital allocation underpinned by robust financial planning

Enhancing Our Capabilities

Business by Design



Platforms



IT



Engineering



Integration Playbooks

Functional Integration

Communication &
Cultural assimilation

Systems and processes –
rollout / integration

Governance
framework and KPI
Dashboards

Management
Incentive Programs

Synergy & Growth –
Executive Sponsorship

KVISION

COMVIVA
A Tech Mahindra Company

ObjectWise

Target
A Tech Mahindra Company

HCigroup
A Tech Mahindra Company

**INTER
INFORMATICS**

BORNI

DYNACOMMERCE
END-TO-END OMNICHANNEL SOLUTIONS

pininfarina

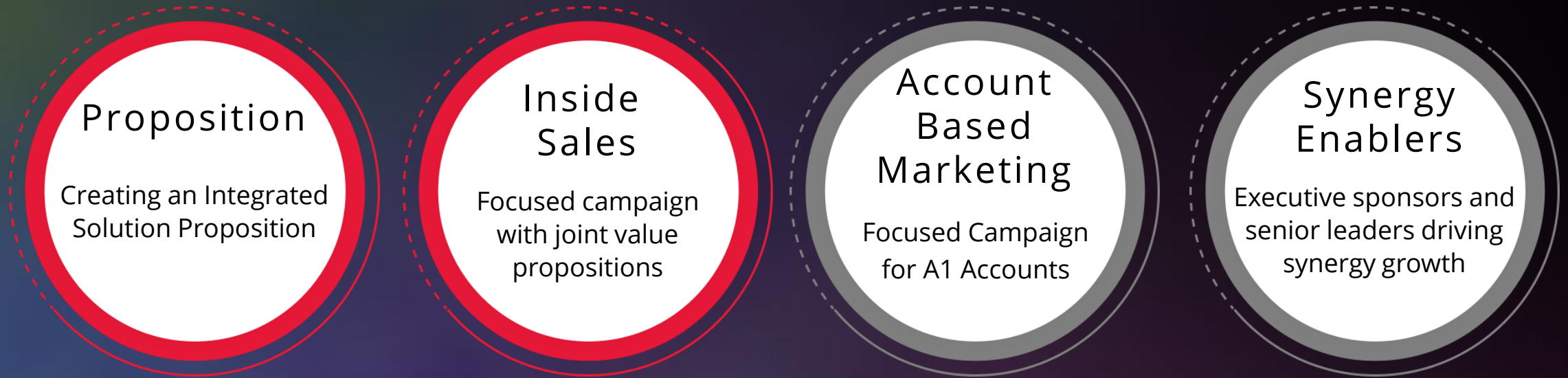
B!O
A Tech Mahindra Company

SOFGEN™

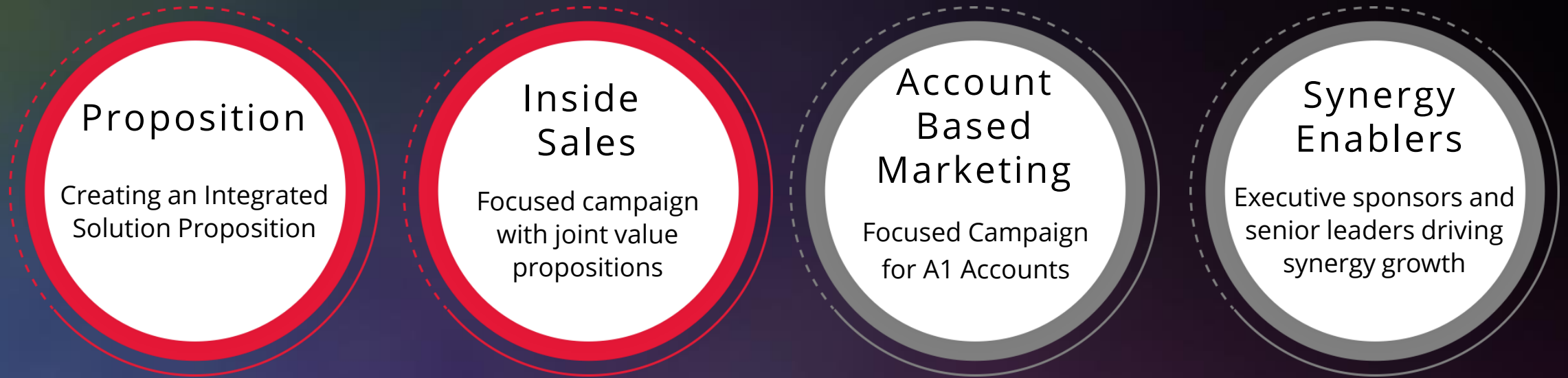
mad★pow

LCC

Synergy as Growth Catalyst



Synergy as Growth Catalyst



Synergy Success Stories



Multi year IT Infrastructure outsource for a large healthcare providers in the US
– Network Support, Unified Communications, Data Center, SOC and Identity Management

Network Services

Multi year global Network Transformation involving SD-WAN, Wifi 6 and SDA across 75 countries for a Canadian Media Conglomerate



pininfarina

Engineering Center supporting product rollouts for an European Auto OEM – Mechanical, Electrical, Electronics, Testing & Program Management



Core Banking implementation at large banks, leading onto “Run the Bank” services

Enabling expansion to New geographies

Synergy Success Stories



Federated catalogue and order capture system facilitating omni channel customer engagement at a Tier 1 operator in a new market



Fully digitised home ownership experience for clients of a Canadian Multinational Bank

Voted the 'Best online mortgage experience'



Cabin Engineering - Define specifications/ design installations for an European Aircraft manufacturer

The logo for Analyst Day, featuring the letters 'AD' in a bold, sans-serif font. The 'A' is red and the 'D' is dark grey. Below the letters is a thin horizontal line, and underneath that, the words 'ANALYST DAY' are written in a smaller, dark grey, all-caps sans-serif font.

AD
ANALYST DAY

The Tech Mahindra logo, with 'Tech' in a dark grey, sans-serif font and 'Mahindra' in a red, sans-serif font. The background features abstract geometric shapes in red and white, including a large white arrow pointing downwards and a red star-like shape in the top right corner.

Tech
Mahindra